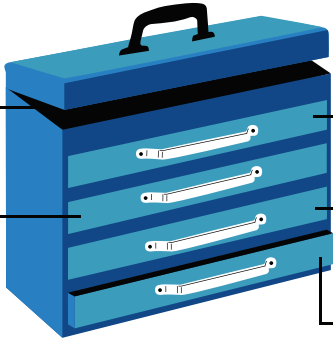


UB TCIE's Professional Development

5 Reasons You Should Boost Your Professional Toolbox:

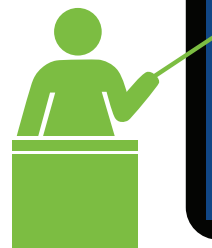
- 
- 1 Perform your job better.**
Enhanced knowledge equates to doing your job more effectively and efficiently.
 - 2 Elevate your promotion potential.**
You might catch your boss's eye – and make the case for a bump in pay – if you can demonstrate an ability to improve company performance. Consider, for example, that a typical Lean Six Sigma project* nets hard and soft savings ranging from \$10,000 to \$1.2 million.
* Outcomes vary by project area, breadth of scope and tools applied.
 - 3 Update a stale resume.**
If you're looking for a new job opportunity, you'll especially stand out with an industry recognized certification.
 - 4 Be ready for the unknown.**
Develop flexible skill sets so you're not totally shifted off-kilter if management throws you a curveball.
 - 5 Fulfill your quest for personal development.**
Embrace the notion of being a lifelong learner.

Average Number of Professionals Trained Per Year:



= 1,250

Top 3 Course Offerings by Enrollment



- 1). Root Cause Analysis and Corrective Action
- 2). Certified Lean Professional
- 3). 3-Day ISO 9001:2008 Internal Auditor Training

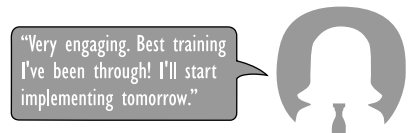
What Our Students Are Saying



"Exceptional interactions between instructor and attendees with fabulous real-world examples!"



"It will, 100%, help me in my job. Having a trainer who has an excellent way of relaying the concepts and ideas was wonderful!"



"Very engaging. Best training I've been through! I'll start implementing tomorrow."

"Thought provoking. I will look to refine some of our processes."



"This really gave me the tools to provide huge returns to my company. The instructor could not have been any better."

Business Improvement Course Disciplines



ISO:

Standard Business Practices Addressing Risk, Instilling Quality, and Meeting Customer Requirements



Lean:

A Waste-Eliminating Methodology that Identifies Unnecessary Processes



Six Sigma:

A Data-Driven Approach to Reducing Process Variation

Fall 2014 Professional Development Offerings

Join UB TCIE this fall for business improvement courses that are designed to help professionals improve their individual job performance, as well as the company they work for!

Certified Lean Professional

Dates: September 15, September 22, September 29, October 6, October 20, October 27, November 3, November 10, November 17, December 1, December 8, January 5, February 5

Venue: UB Technology Incubator

Time: 6-9pm

Price: \$1,295

Strategic Project Selection

Date: September 17

Venue: Ramada Hotel, 2402 North Forest Road, Amherst, NY

Time: 8am-5pm

Price: \$295

Certified Lean Six Sigma Black Belt

Dates: September 22, September 29 - October 1, November 3-6, December 1-4, January 5-8 and February 2-5

Venue: Ramada Hotel, 2402 North Forest Road, Amherst, NY

Time: 8am-5pm

Price: \$5,995

Root Cause Analysis

Date: October 1

Venue: Ramada Hotel, 2402 North Forest Road, Amherst, NY

Time: 8am-5pm

Price: \$295

Enterprise Risk Management

Date: October 8

Venue: Ramada Hotel, 2402 North Forest Road, Amherst, NY

Time: 8am-noon

Price: \$195

Documentation and Control

Date: October 15

Venue: Ramada Hotel, 2402 North Forest Road, Amherst, NY

Time: 8am-5pm

Price: \$295

3-Day ISO 9001:2008 Internal Auditor

Dates: October 21-23

Venue: Ramada Hotel, 2402 North Forest Road, Amherst, NY

Time: 8am-5pm

Price: \$695

Minitab™ Software Training

Date: October 28

Venue: Ramada Hotel, 2402 North Forest Road, Amherst, NY

Time: 8am-5pm

Price: \$395

What is Your Data Telling You?

Date: November 5

Venue: Ramada Hotel, 2402 North Forest Road, Amherst, NY

Time: 8am-5pm

Price: \$295

Design of Experiments

Dates: November 19-20

Venue: Ramada Hotel, 2402 North Forest Road, Amherst, NY

Time: 8am-5pm

Price: \$695